

# Clinical Trials in Portugal: How Can we Improve?

## Ensaio Clínicos em Portugal: Como Podemos Melhorar?



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### INTRODUCTION

Clinical trials (CTs) are fundamental in advancing knowledge and improving healthcare, contributing to the development and marketing of innovative therapies.<sup>1</sup> In Portugal, between 2011 - 2017, the number of authorized CTs has increased (87 to 127), though never reaching the number observed in 2006 (147 CTs). In 2017, the number of submitted CTs per one million inhabitants was 13.3, with phase three trials continuing to be the most common.<sup>1</sup> The economic impact of CTs in Portugal in 2017 was approximately 87 million euros, meaning that for each euro invested in CTs a return of 199% to the Portuguese economy was obtained.

Although Portugal has seen a positive evolution in CTs, compared with other European countries of similar size, the country still has the lowest number of recruited participants per million inhabitants, showing significant potential for growth.

Despite the recognized benefits of clinical research, some barriers remain to the implementation of CTs in Portugal, such as reduced patient referral due to limited involvement of general practitioners in clinical research, limited total number of clinical investigators with dedicated time to conduct research, increased complexity of regulations and CTs contracts, and lack of local supportive infrastructures.<sup>2</sup>

This perspective paper aims to highlight study centers' strengths and propose strategies that will promote the country's attractiveness and competitiveness for CTs.

### Clinical research units (CRU) organization

The creation of structured CRUs is an effective mechanism to conduct research<sup>3</sup> since they are centers of competence established to assist and centralize all stages of a clinical study: concept (feasibility), development (approval),

setup (initiation), conduct (until last patient, last visit), and completion (publishing).<sup>2</sup>

Thus, it is crucial to centralize clinical trials in CRUs. Effective team interaction and communication are best practice efforts to conduct CTs, and CRUs can develop effective communication, processes and tools to improve the whole process. The sharing of knowledge and resources within an institution allows this approach to become cost-effective.<sup>3</sup>

A dedicated staff is one of the most important, yet expensive, component of a research program.<sup>4</sup> They should be selected based on their experience in specific fields, should be trained according to the most recent standards and requirements of regulators, sponsors and other partners in the clinical research field, as well as having good mentoring skills and a track record of success.

Most Portuguese CRUs have key performance indicators (KPIs). However, some less mature CRUs are in the process of defining the KPIs they feel appropriate to monitor.

The nature and type of KPIs varies among different CRUs, and include various parameters, from time required to answer feasibility assessment questions, to contract revision timelines, time to negotiate and sign financial contracts and to include the first participant, number of participants enrolled, recruitment rates, and start and end dates of CTs. Internal dissemination of KPI outcomes within the Hospital is extremely important since it raises awareness of the CRU's benefits and achievements. Sharing these results from an external perspective is also valuable as a strategy to attract commercial sponsors to consider the site for new upcoming trials. Table 1 summarizes the strengths of and recommendations for Portuguese CRUs.

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Table 1 - Strengths of and recommendations for Portuguese CRUs

Strengths of and recommendations for Portuguese CRUs	
<p><b>General</b></p>	<p><b>CTA process</b></p>
<p><b>Strengths in Portugal</b></p> <ul style="list-style-type: none"> <li>• Quality of healthcare professionals who constitute clinical research teams</li> <li>• An increasing number of clinical trials, particularly at earlier stages</li> <li>• An increasing number of academic research projects</li> </ul>	<p><b>Strengths in Portugal</b></p> <ul style="list-style-type: none"> <li>• Fast CTA approvals, as compared with other European regions</li> </ul>
<p><b>Recommendations for Portuguese CRUs</b></p> <ul style="list-style-type: none"> <li>• Contract dedicated human resources</li> <li>• Organize a dedicated physical space for CTs</li> <li>• Enhance clinical research training during medical internship</li> <li>• Promote CRU financial autonomy</li> <li>• Promote the recognition of Studies' Coordinators (legal gap at CRU)</li> <li>• Implement, in clinical practice, dedicated time to Clinical Investigation, already considered by law</li> <li>• Establish a close interaction with the Site Administration Board to consider clinical research a priority</li> <li>• Simplify the still complex and time-consuming site contract negotiation</li> <li>• Implement the mandatory use of site contract template</li> <li>• Improve timings of availability of electronic Case Report Forms</li> <li>• Improve the balance between industry-sponsored trials and academic studies</li> </ul>	<p><b>Recommendations for Portuguese CRUs</b></p> <ul style="list-style-type: none"> <li>• Centralize the CTA process in the CRUs</li> <li>• Endorse to CRUs the responsibility for speeding up CTA review by all parts involved in the process and collect all necessary approvals and signatures</li> <li>• Contract negotiation should start before the Ethics Committee/Health Authority (EC/HA) study approval. Approval of site contract by the Health Unit Administration Board should occur and be conditional to the study approval by the central EC/HA</li> </ul>
<p><b>Feasibility assessment</b></p>	<p><b>Recruitment and retention of participants</b></p>
<p><b>Strengths in Portugal</b></p> <ul style="list-style-type: none"> <li>• A centralized feasibility process exists in some centers that can control schedules</li> <li>• Inter-center referral of potential trial participants. The existence of specialized dedicated professionals promotes centers' reference.</li> </ul>	<p><b>Strengths in Portugal</b></p> <ul style="list-style-type: none"> <li>• Participants are receptive to be enrolled in clinical trials due to a good relationship with the clinical investigator, which leads to increased participants' confidence</li> <li>• Good internal and external referral</li> <li>• Possibility to reimburse trial participants' expenses, namely transportation, meals, and salary loss</li> <li>• Existence of multidisciplinary teams promoting pre-identification of potential participants for inclusion in the clinical trial by the research team</li> </ul>
<p><b>Recommendations for portuguese CRUs</b></p> <ul style="list-style-type: none"> <li>• Sponsors should involve research units from the beginning of the feasibility process</li> <li>• Sponsors should provide outcome on feasibility process (study allocated to the site or not, as well as the respective rationale)</li> <li>• Institutional Master Confidentiality Data Agreement should be elaborated to foster a fast feasibility assessment</li> <li>• Structured databases, updated and with quality data for potential patient identification should be constructed, leading to improvement in the feasibility process.</li> <li>• Answering a feasibility questionnaire should be a joint task between PI, CRU, and any other relevant department. Relevant parties should provide the information on time, in alignment with the sponsor's timelines</li> <li>• Improve cooperation between CT units allowing for equipment availability and sharing</li> <li>• Optimize the start-up process to improve the recruitment period.</li> <li>• Centralize feasibility assessment response in CRUs to optimize the process.</li> </ul>	<p><b>Recommendations for portuguese CRUs</b></p> <ul style="list-style-type: none"> <li>• Disclosure of clinical trials taking place inside and outside the institution</li> <li>• Guarantee the timely reimbursement of participants' expenses</li> </ul>

CRU: clinical research unit; CT: clinical trial; CTA: clinical trial agreement; PI: principal investigator

## Start-up process

The clinical trial agreement (CTA) is a legally binding agreement that manages the relationship between the sponsor and the institution that will enrol CTs' participants.

A CTA should describe responsibilities, terms of collaboration, requirements for payment and reimbursement, publication and intellectual property terms, indemnification and/or insurance contracts, study participants' injury coverage, guidelines for dispute resolution, grounds for termination of the contract, and the possibility of amending contract terms in the future.

In the majority of Portuguese centers, a mandatory site contract template is used, and contract negotiation starts before the Ethics Committee/Health Authority (EC/HA) approval. The administration board may sign the contract, conditional to the CT approval by the central EC/HA.

## Feasibility assessment

Feasibility assessment is one of the first steps when conducting a clinical trial.<sup>5,6</sup> The feasibility questionnaire is used to assess the potential for participant recruitment in a CT site by the sponsor.<sup>6</sup> Feasibility assessment should include investigator/site interest in a specific trial/indication and the estimated dimension of the participant population. This is crucial to determine study center/Investigator capacity and speed of participants' enrolment, as well as possible confounding factors in recruitment. Other factors may also be assessed, such as prior study center/Investigator experience in similar trials, successful participant recruitment techniques, availability of qualified site personnel and of equipment/facilities required to successfully conduct the trial, impact of study procedures on Standard of Care, and other additional sponsor requirements.<sup>5</sup>

Typically, the feasibility assessment is associated with limited protocol details and timelines, leading to increased difficulty in planning, organization and execution.

Centralization of the feasibility process in CRUs is key, as the unit has an integrated overview of CTs at the study site. Recruitment commitment should be defined considering the site's historical number of participants with the specific trial pathology, availability of clinical staff, recruitment period and any ongoing competitive studies.

## Study participants recruitment and retention

Having a realistic recruitment plan, in line with the conditions existing in each center, and with the site's potential participant pool is a key determinant for the success of CTs<sup>7</sup>. Other points that should be considered when designing a recruitment plan are the number of participants meeting the required eligibility criteria, the infrastructures of the study site, and the availability of human resources.

Adequate recruitment strategies are vital for complying with the recruitment plan. Successful recruitment approaches include direct identification of participants by the research team, patient referral through inclusion of other site departments in the research team, CT advertisement (internally and externally to the study site) and a strong par-

ticipant/clinician relationship. Furthermore, the participation of CRUs in multidisciplinary meetings to present the clinical trial and identify potential participants develops a competitive spirit within the research center. Monitoring the recruitment plan by research units is essential to ensure compliance. Contingency plans should be established, used and monitored.

Financial limitations of the participants and guarantee of transportation between the patient's home and study site during trial participation, as well as the reimbursement by the study sponsor of participants' travel, subsistence and loss of salary expenses, among others, are important factors to the success of participants' recruitment and retention.

The failure of retaining recruited participants can lead to potentially biased results.<sup>9</sup> Effective retention strategies can be based on influencing participants' behaviour through incentives, reminders, or alleviating participants' burden, and should include the improvement in participant's understanding of the importance of retention<sup>9</sup>. The schedule of too many visits/procedures, a long-distance between participants' home and study site, and doubts/questions about the frequency/occurrence of adverse events are some of the reasons for participant's withdrawal.

An informed consent process with thorough explanation and information is a key retention strategy, especially if combined with reminders of the next visit/procedure, the importance of the study, good preparation of each participant's visit to give confidence to the participant, close monitoring of the participants, and ensuring timely reimbursement of the participant expenses.

## CONCLUSION

This perspective paper highlights Portuguese study centers' strengths and proposes strategies to foster the country's attractiveness and competitiveness for CTs. Undoubtedly, CRUs are a focal point in the success of CT implementation at study centers, from trial feasibility to participant recruitment and retention. Researchers' motivation and information were also identified as essential factors for the success of CTs. The qualification of multidisciplinary healthcare professionals and research teams, associated with a high level of confidence and a good relationship between medical doctors and study participants, seem to be competitive factors to strengthen CTs in Portugal.

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